



**Excellence Alliance**

# **8<sup>th</sup> Annual Fall Meeting & Awards Banquet**

## **HVAC Networking & Business Opportunities Conference**

***Come and See What's New!***

**Join us October 20-22 for the 8<sup>th</sup> Annual EAI Fall Meeting in ...**

EAI is holding its annual Fall Meeting October 20-22, 2004. This meeting is designed to promote networking and

introduce new business ideas to our contractor members. You will be able to walk away with many new ideas that can immediately be implemented into your company, and you will make connections with some of the brightest leaders in the industry.



### **EXCITING OPPORTUNITIES!**

We invite everyone to join us for all of these events:

- **New Member Orientation/Member Refresher** (Wed. Oct. 20) – This event is an opportunity for those new to EAI to learn more about the services that EAI offers, and for those who have been with us for a while to get a refresher and learn about some of our newer products. New members are urged to send at least two people to this event.
- **Breakout Sessions** – 90-minute breakout sessions will feature industry experts and EAI's own Contractor Mentoring Team speaking on trends and issues facing contractors today. Information and materials will be provided for you to take back to your organization for immediate implementation.
- **Ally Reception and Scavenger Hunt** (Thu. Oct. 21) – One of our most fun events, this event provides the opportunity for our members and allies to network in a relaxed environment, where drinks and hors d'oeuvres will be served. This year we will also be holding a scavenger hunt for a chance to win a **\$500 gift card** to the neighboring Hard Rock Casino & Hotel. The drawing will be held at 7:30pm.
- **Awards Banquet** (Fri. Oct. 22) – On the last evening of our meeting, our annual Awards Banquet honors the accomplishments of some of our outstanding members. We will also collect meeting evaluations at this time for another chance to win a **gift card** to the Hard Rock Casino & Hotel.

In addition to all of the exciting activities, there will be many educational breakout sessions to choose from. Some of the topics that are currently under consideration are:

- Leadership
- Recruiting, Staffing & Compensation
- Financial Management, Pricing & Flat Rate
- New Compliance Issues
- OSHA Regulations
- Legal Issues for Contractors
- Sales Training
- And many more!

### **CONTRACTOR ADVISORY BOARD MEMBERS:**

For those members on the Contractor Advisory Board, we will be having a meeting on Wednesday, October 20<sup>th</sup> at 8:30am.

**For more information, contact Andi Olding or Shannon Poe at 877-324-3444.**

