

Flat Rate Pricing

Get started today with EAI's Flat Rate Pricing Program for **HVAC** and **PLUMBING**

Why you should be using flat rate:

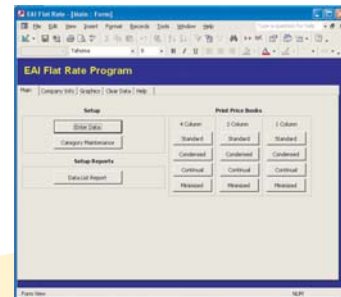
"Have you ever noticed that your fastest techs bill out the least amount of money and enjoy the highest hourly rates? We call this the "backward equation." You hire a tech, train them, supply them with tools and equipment, and they get good and fast. The better they get, the more you pay them. The faster they get, the fewer hours they bill on each call. You are losing money on great techs. Flat rate rewards the efficient and penalizes the inefficient." – The HVAC/R NEWS

1. Charge more per job
2. No itemizing of the invoice which invites dispute
3. No sticker shock for customers since they know the price before the work starts
4. Customers appreciate knowing they're paying the same price as everyone else
5. Faster collections because prices and payment are agreed upon in advance
6. Technicians like standardized pricing which is easier to explain to customers



Why you should be using EAI's Flat Rate Pricing:

- Customize with your own information
- Available HVAC or PLUMBING databases
- Choose from 12 different styles for your price book
- Personalize with your own logo and sales information
- Price includes software, setup, customization, support and 1 book – including a copy on CD
- Free updates for first 30 days
- Fast turnaround



Easy-to-use Microsoft Access based program



Full color book including diagrams and sales materials

Excellence Alliance is the premiere alliance of independent contractors. Our mission is to help independent contractors achieve sustainable growth and profitability.



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For more information or a free online demo call toll-free: **(877) 324-3444**

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